

The **Little Book** *of* **Mortgage** **Seminars**

Eight niche Mortgage Seminars loan officers can swipe to get MORE leads from home buyers, home sellers and real estate agents

✓ *How to get people to attend your events*

✓ *Step-by-step outline of what to talk about*

✓ *How to effectively follow up after the seminar is over*

By Karen Deis

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